	DEREE COLLEGE SYLLABUS FOR:  3/0/3 PS 3512 PERSONALITY PSYCHOLOGY AND INDIVIDUAL DIFFERENCES	
(Previously PS 3612) (Updated Fall 2023)		UK LEVEL 5 UK CREDITS:15
PREREQUISITES:	PS 1000 Introduction to Psychology as a Natur PS 1001 Introduction to Psychology as a Social PS 2010 History and Systems of Psychology – PS 2257 Psychology of Diversity and Social Is PS 2260 Introduction to Statistical Thinking – L	al Science – L4 · L4 sues – L4
CATALOG DESCRIPTION:	Introduction to key theories and concepts personality psychology including psychodyn cognitive, and trait-based approaches as underpinnings of personality and application psychology in the real world. Individual different influences are examined concerning secharacteristics.	amic, humanistic, well as biological ns of personality ces and situational
RATIONALE:	This module exposes students to historical a aspects of personality psychology and individually laying the foundation for comprehension an advanced modules in the area of clinical psychology.	vidual differences, and appreciation of
LEARNING OUTCOMES:	<ol> <li>Upon completion of the module, the student sh</li> <li>Discuss the historical and cultural coperspectives in personality psychol limitations of the major theories of personal constructs.</li> <li>Critically evaluate empirical validity of constructs.</li> <li>Explain the relevance of both heredity adetermining the personality and individual. Evaluate methods used in personality reassessment.</li> </ol>	ntext of important ogy as well as onality.  f major theoretical and environment in ual differences.
METHOD OF TEACHING AND LEARNING:	In line with the teaching and learning strategy following tools are used:  Classes consist of lectures, discussions activities, homework assignments and discussions.  Office hours  Use of Blackboard site	s, in-class
ASSESSMENT:	Summative: 1st assessment: Examination Essay questions Final assessment:	40% 60%

### Portfolio:

- 1. Reflection on personality assessments
- 2. Article review analytical paper

# Formative:

Brief reflection essays and personal reaction to each personality theory, relevance to current social issues and events, quizzes, reactions to audiovisual material, reflection on personality testing

The 1st assessment tests Learning Outcomes 1, 4. The final assessment tests Learning Outcomes 1, 2, 3.

Students are required to resit failed assessments in this module.

## **INDICATIVE READING:**

# **REQUIRED READING:**

Funder, David (2019). The personality puzzle. New York: Norton

Twenge, J. M., & Campbell, W. K. (2017). *Personality psychology: Understanding yourself and others.* Boston: Pearson.

# **RECOMMENDED READING:**

Readings to supplement the basic material covered in the textbook.

Adler, A. (1924). The practice and theory of individual psychology. Boston: Littlefield Adams.

Allport, G. W. (1955). *Becoming: Basic considerations for a psychology of personality*. Yale University Press.

Bandura, A. (1973). *Aggression: A social learning analysis*. Prentice-Hall.

Bandura, A. (1977). Social Learning Theory. Prentice-Hall.

Bandura, A. (1986). Social foundations of thought and action: A social cognitive theory. Prentice-Hall.

Cattell, R. B. (1950). *Personality: A systematic theoretical and factual study*. McGraw-Hill.

Erikson, E. H. (1950). Childhood and society. Norton.

Erikson, E. H. (1968). *Identity: Youth and crisis*. Norton.

- Eysenck, H. J. & Eysenck, M. W. (1985). *Personality and individual differences: A natural science approach*. Plenum Press.
- Freud, A. (1936). *The ego and the mechanisms of defense*. International Universities Press.
- Freud, S. (1901). The psychopathology of everyday life. In J. Strachey (Ed. & Trans.), *The standard edition of the complete psychological works of Sigmund Freud* (Vol. 6). London: Hogarth Press.
- Freud, S. (1940). *An outline of psychoanalysis*. In Standard edition (Vol. 23, pp. 141- 207). Hogarth Press
- Furnham, A., Richards, S. C., & Paulhus, D. L. (2013). The Dark Triad of personality: A 10-year review. *Social and Personality Psychology Compass*, 7(3), 199-216.
- Horney, K. (1937). The neurotic personality of our time. Norton.
- Horney, K. (1939). New ways in psychoanalysis. Norton.
- Jung, C. G. (1923). *Psychological types*. In Collected works (Vol. 6). Princeton University Press.
- Jung, C. G. (1927). *The structure of the psyche*. In Collected works (Vol. 8, pp. 139–158). Princeton University Press.
- Kelly, G. A. (1955). *The psychology of personal constructs*. Norton.
- Maslow, A. H. (1943). A theory of human motivation. *Psychological review*, *50*(4), 370-396.
- Maslow, A. H. (1968). *Toward a psychology of being* (2nd ed.). Van Nostrand Reinhold.
- McCrae, R. R., Costa Jr, P. T., Ostendorf, F., Angleitner, A., Hřebíčková, M., Avia, M. D., ... & Saunders, P. R. (2000). Nature over nurture: temperament, personality, and life span development. *Journal of personality and social psychology*, 78(1), 173-186.
- Paulhus, D. L., & Williams, K. M. (2002). The dark triad of personality: Narcissism, Machiavellianism, and psychopathy. *Journal of research in personality*, *36*(6), 556-563.
- Rogers, C. R. (1967). On Becoming A Person. Constable&

	Robinson.
	Ryan, R. M., & Deci, E. L. (2000). Self-determination theory and the facilitation of intrinsic motivation, social development, and well-being. <i>American psychologist</i> , <i>55</i> (1), 68-78.
	Skinner, B. F. (1938). <i>The behavior of organisms: An experimental analysis.</i> Appleton- Century.
	Skinner, B. F., & Hayes, J. (1962). Walden two (1948). Macmillan.
	Snyder, C. R., & Lopez, S. J. (Eds.). (2002). Handbook of positive psychology. Oxford University Press.
	Triandis, H. C., & Suh, E. M. (2002). Cultural influences on personality. <i>Annual review of psychology</i> , <i>53</i> (1), 133-160.
INDICATIVE MATERIAL:	REQUIRED MATERIAL: N/A
(e.g. audiovisual, digital material, etc.)	RECOMMENDED MATERIAL: Journal of Personality and Social Psychology Journal of Research in Personality Personality and Individual Differences European Journal of Personality Journal of Personality Personality and Social Psychology Bulletin Journal of Personality Assessment
COMMUNICATION REQUIREMENTS:	Written assignments submitted in Word. Academic use of English, both oral and written.
SOFTWARE REQUIREMENTS:	Blackboard CMS, MS Office, search engines
WWW RESOURCES:	American Psychological Association: www.apa.org
	Association for Research in Personality: http://www.personality-arp.org/
	Great Ideas in Personality: <a href="http://www.personalityresearch.org">http://www.personalityresearch.org</a>
	Society for Personality and Social Psychology: http://www.spsp.org
	Social Psychology Network: <a href="http://www.socialpsychology.org">http://www.socialpsychology.org</a>
	The Personality Project: <a href="http://www.personality-project.org">http://www.personality-project.org</a>

INDICATIVE CONTENT:	<ol> <li>Introduction on the concept of personality, research and personality assessment.</li> <li>Biological approaches to personality</li> <li>Psychoanalytic and Neo-analytic Perspectives</li> <li>Humanistic and Cross-Cultural Approaches</li> <li>Trait Perspectives</li> <li>Behavioral, Cognitive, and Social- Cognitive Perspectives</li> <li>Contemporary research and limited-domain approaches</li> <li>Personality Stability and Change</li> <li>Individual Differences.</li> </ol>
	<ol> <li>Individual Differences.</li> <li>Applications of personality in the real world</li> </ol>