



How it All Started? Back in 1978!

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Accuracy of Forecasting: An Empirical Investigation

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the President, SIR CLAUS MOSER in the Chair]

SUMMARY

In this study, the authors used 111 time series to examine the accuracy of various forecasting methods, particularly time-series methods. The study shows, at least for time series, why some methods achieve greater accuracy than others for different types of data. The authors offer some explanation of the seemingly conflicting conclusions of past empirical research on the accuracy of forecasting. One novel contribution of the paper is the development of regression equations expressing accuracy as a function of factors such as randomness, seasonality, trend-cycle and the number of data points describing the series. Surprisingly, the study shows that for these 111 series simpler methods perform well in comparison to the more complex and statistically sophisticated ARMA models.

Keywords: FORECASTING; TIME SERIES; FORECASTING ACCURACY

0. INTRODUCTION

THE ultimate test of any forecast is whether or not it is capable of predicting future events accurately. Planners and decision makers have a wide choice of ways to forecast, ranging from purely intuitive or judgemental approaches to highly structured and complex quantitative methods. In between, there are innumerable possibilities that differ in their underlying philosophies, their cost, their complexity and their accuracy. Unfortunately, since information about these differences is not usually available, objective selection among forecasting methods is extremely difficult. The major purpose of this paper is to deal with one important aspect of choosing a forecasting methodology: accuracy. Section 1 will survey past research on accuracy and will look into the reasons why the reported accuracies of different studies vary often significantly. Section 2 will report our own empirical findings on the accuracy of 111

3 wishes from a genie!

Write down your wishes:

1. _____
2. _____
3. _____



The Results of 750 MBAs and Executives

- 1. I wish to be happy.**
- 2. I wish to live a long, healthy life.**
- 3. I wish to be wealthy.**
- 4. I wish to be successful**

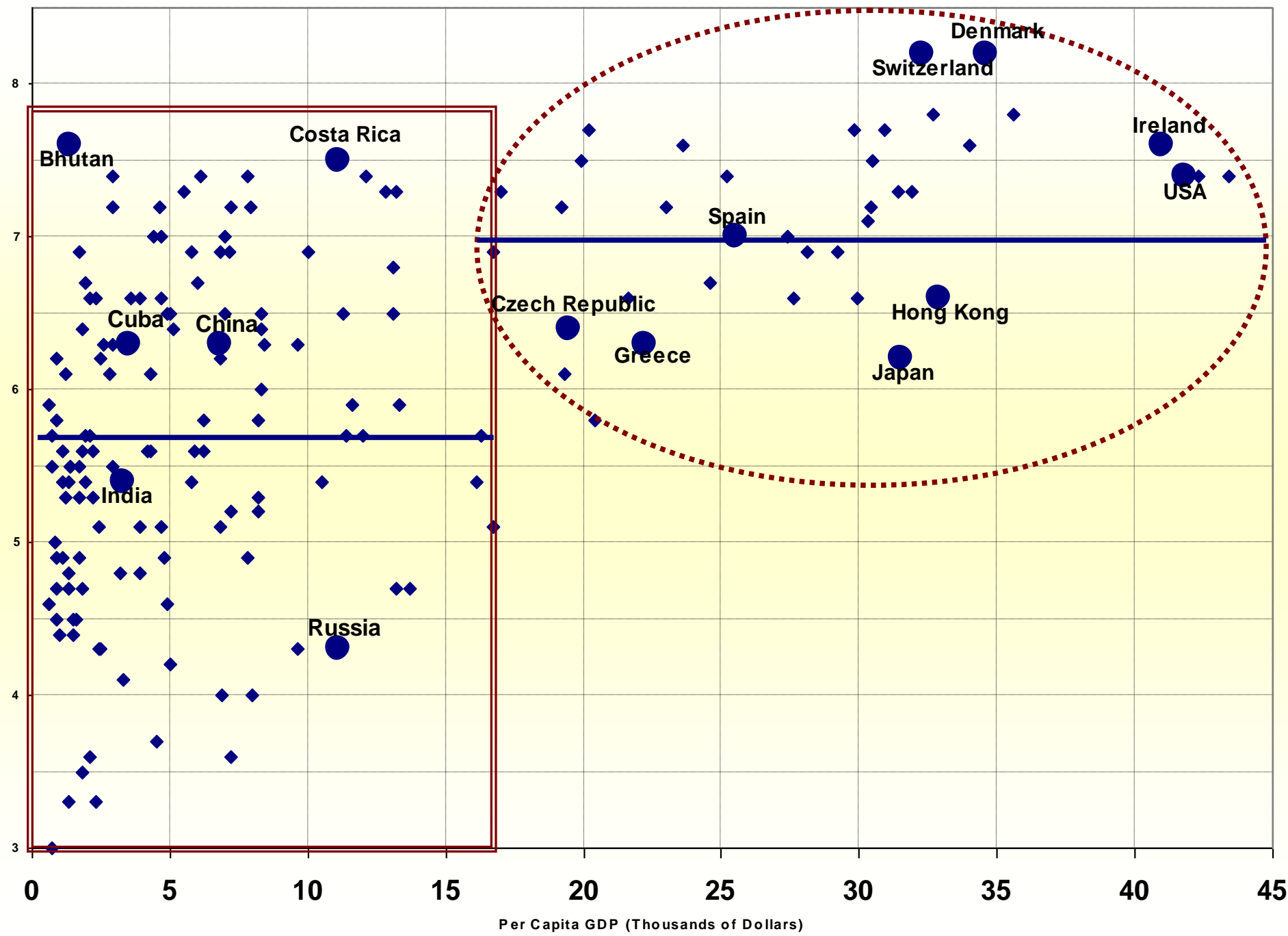
(an entrepreneur who gets rich, an artist who becomes famous, an author who is published, a sportsperson who wins medals)

How much control do you say you have?

1. Happiness.....64%
2. Health and longevity.....52%
3. Wealth.....53%
4. Success.....63%

Life Satisfaction

Life Satisfaction Versus Per Capita GDP



How Useful Are Preventive Medical Exams?

Gøtzsche in his book “*Mammography Screening: Truth, Lies and Controversy*” states:

“If we wish to reduce the incidence of breast cancer, there is nothing as effective as avoiding getting mammograms. It reduces the risk of getting breast cancer by one-third.”

Ablin in his book “*The Great Prostate Hoax*” states:

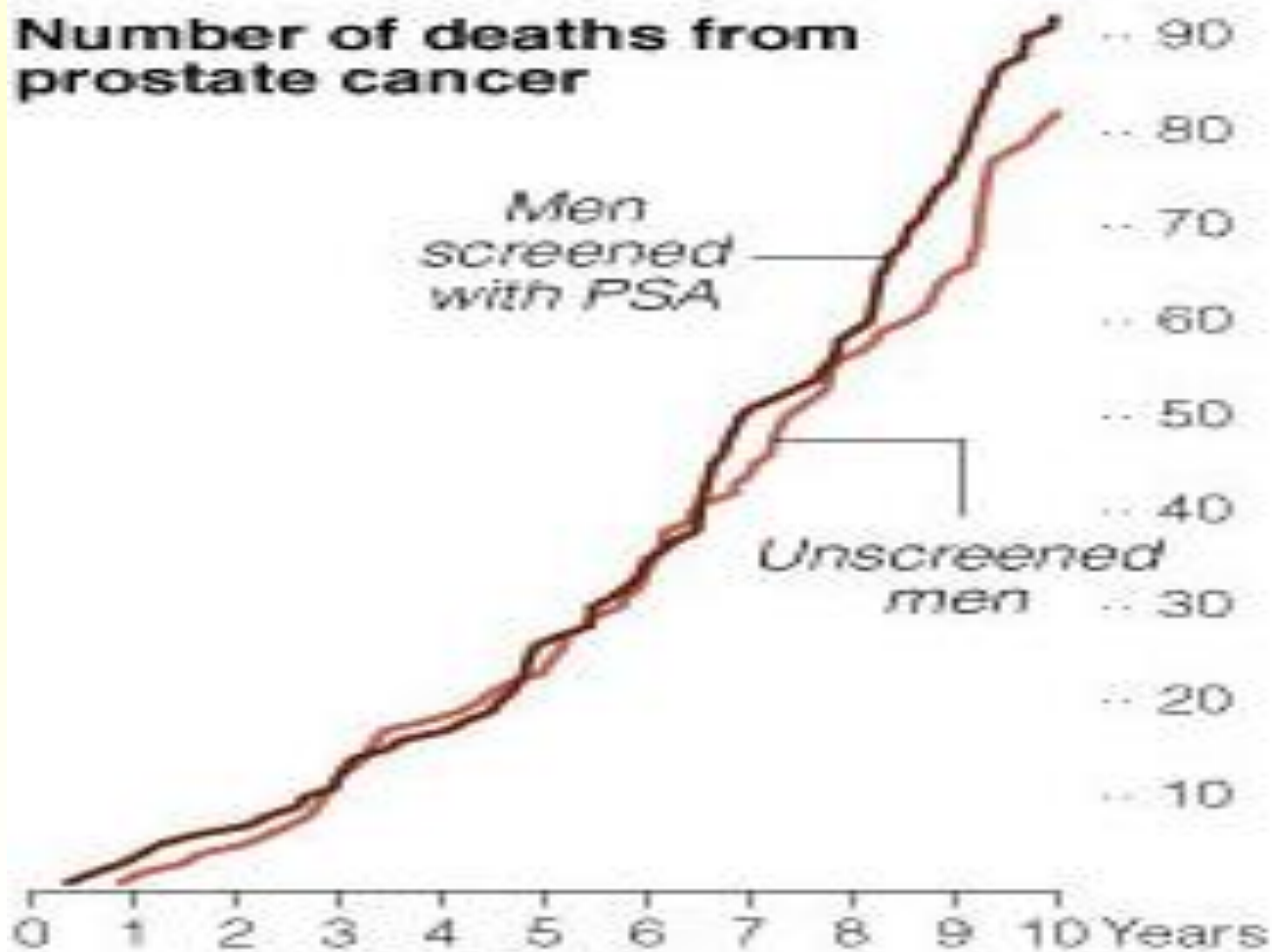
“The ability of the PSA test to identify men with prostate cancer is slightly better than that of flipping a coin. And its continued use as a routine screening tool is nothing short of a national health disaster.”

Tests for prostate cancer

A study of 77,000 American men found that those who received annual PSA blood tests for prostate cancer did not have a reduced rate of death.

-- 100 Deaths

Number of deaths from prostate cancer



How Accurate and Reliable Are Medical Predictions?

*“A total of 118 physicians with broad geographical representation within the United States **correctly diagnosed 55.3% of easier and 5.8% of more difficult cases** ($P < .001$) (making an overall average of a 31% success rate). Despite a large difference in diagnostic accuracy between easier and more difficult cases, **the difference in confidence was relatively small (7.2 vs 6.4 out of 10, for easier and more difficult cases, respectively)** ($P < .001$) and likely clinically insignificant. Overall, diagnostic calibration was worse for*

How Accurate and Reliable Are Medical Predictions?

In a 2010 article in the *Atlantic* featuring Ioannidis, Freedman quotes him saying “*that as much as 90 percent of the published medical information that doctors rely on is flawed and that he worries that the field of medical research is so pervasively flawed, and so riddled with conflicts of interest, that it might be chronically resistant to change—or even to publicly admitting that there’s a problem*”.

How Accurate and Reliable Are Medical Predictions?

A study published in 2013 raises the number of medical mistakes to a low of 210,000, with a more realistic level of more than 400,000 patients who suffer some kind of preventable harm contributing to their death. Moreover, the study reports that serious harm seems to be 10 to 20 times greater than the lethal one.

WHY THE REAL ESTATE
BOOM
WILL NOT BUST—
AND HOW YOU CAN PROFIT FROM IT



HOW TO BUILD WEALTH IN TODAY'S
EXPANDING REAL ESTATE MARKET

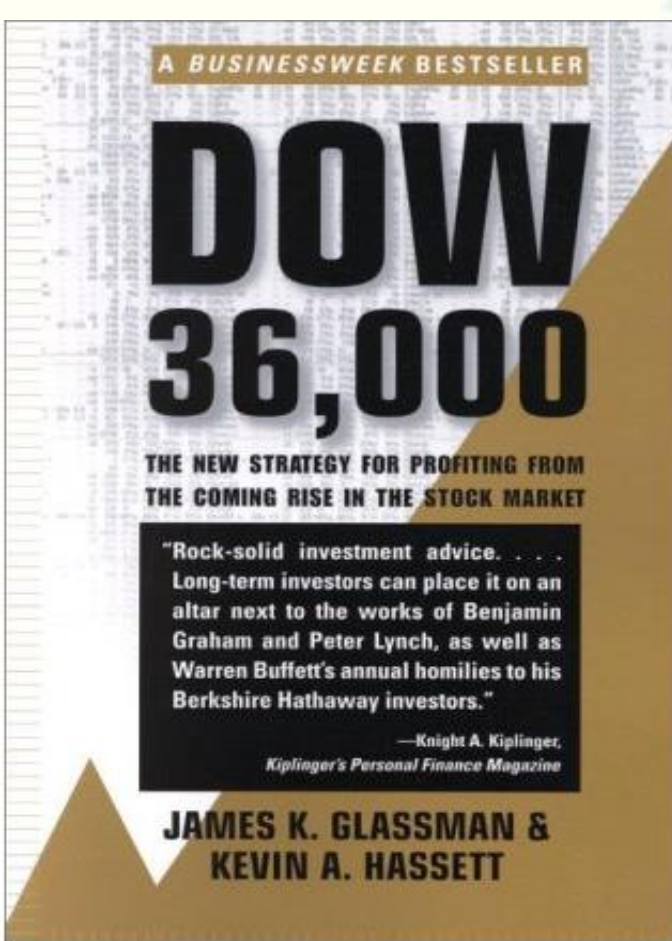


DAVID LEREAH

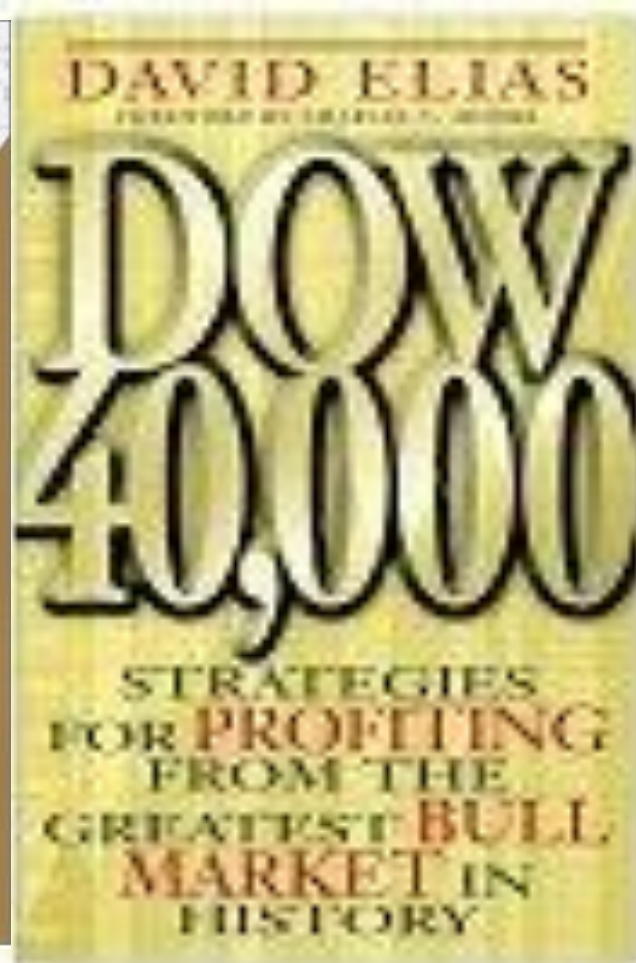
FORMERLY TITLED *ARE YOU MISSING THE REAL ESTATE BOOM?*

Published 2005

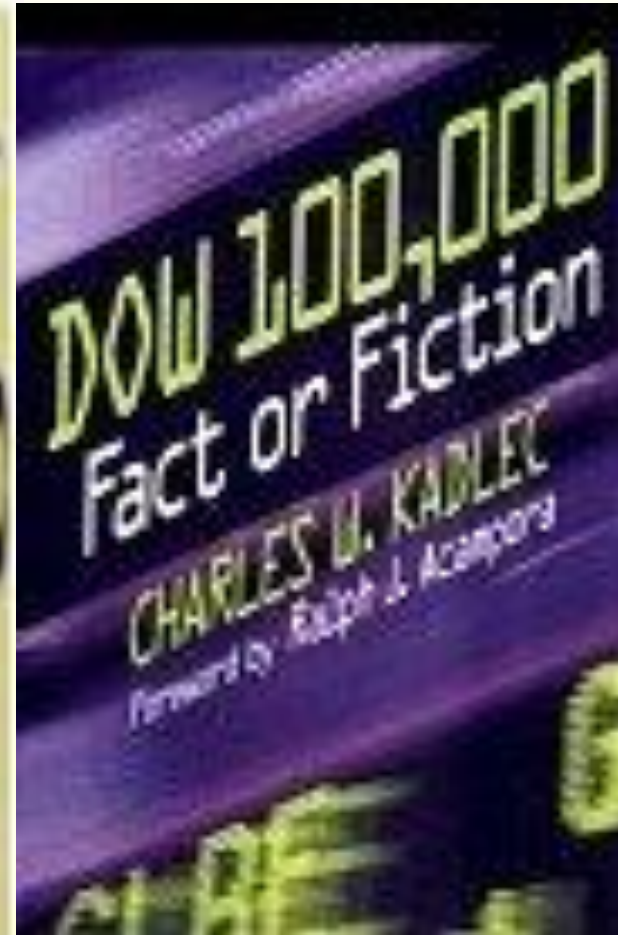
The Accuracy and Reliability of Our Predictions!



Published 1999



Published 1999



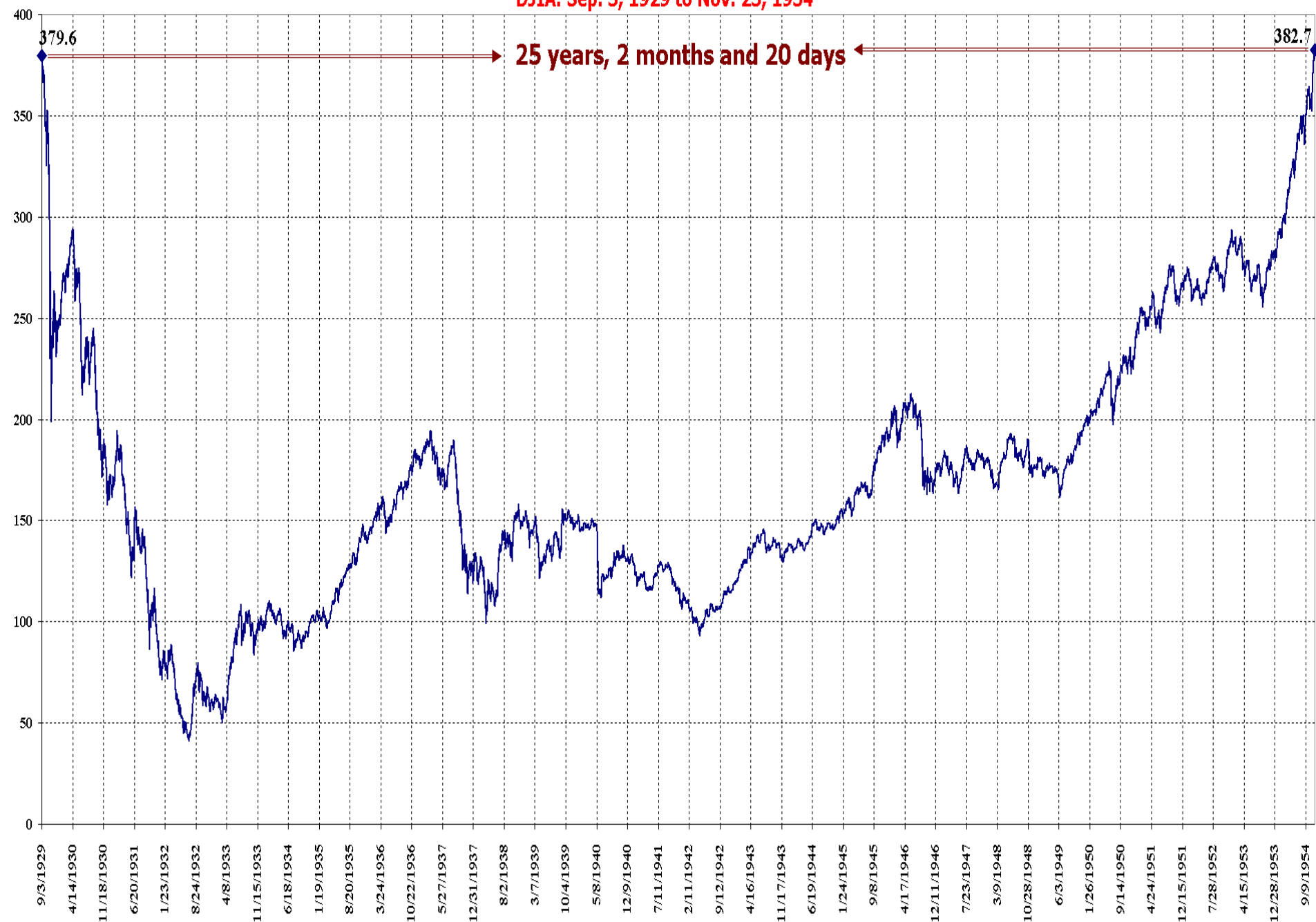
Published 1999

DJIA 30/11/2015: 17,720

**September 3, 1929, the DJIA was at 381.2
when it started falling**

**how long did it take the Dow to reach
again 381.2 units?**

DJIA: Sep. 3, 1929 to Nov. 23, 1954

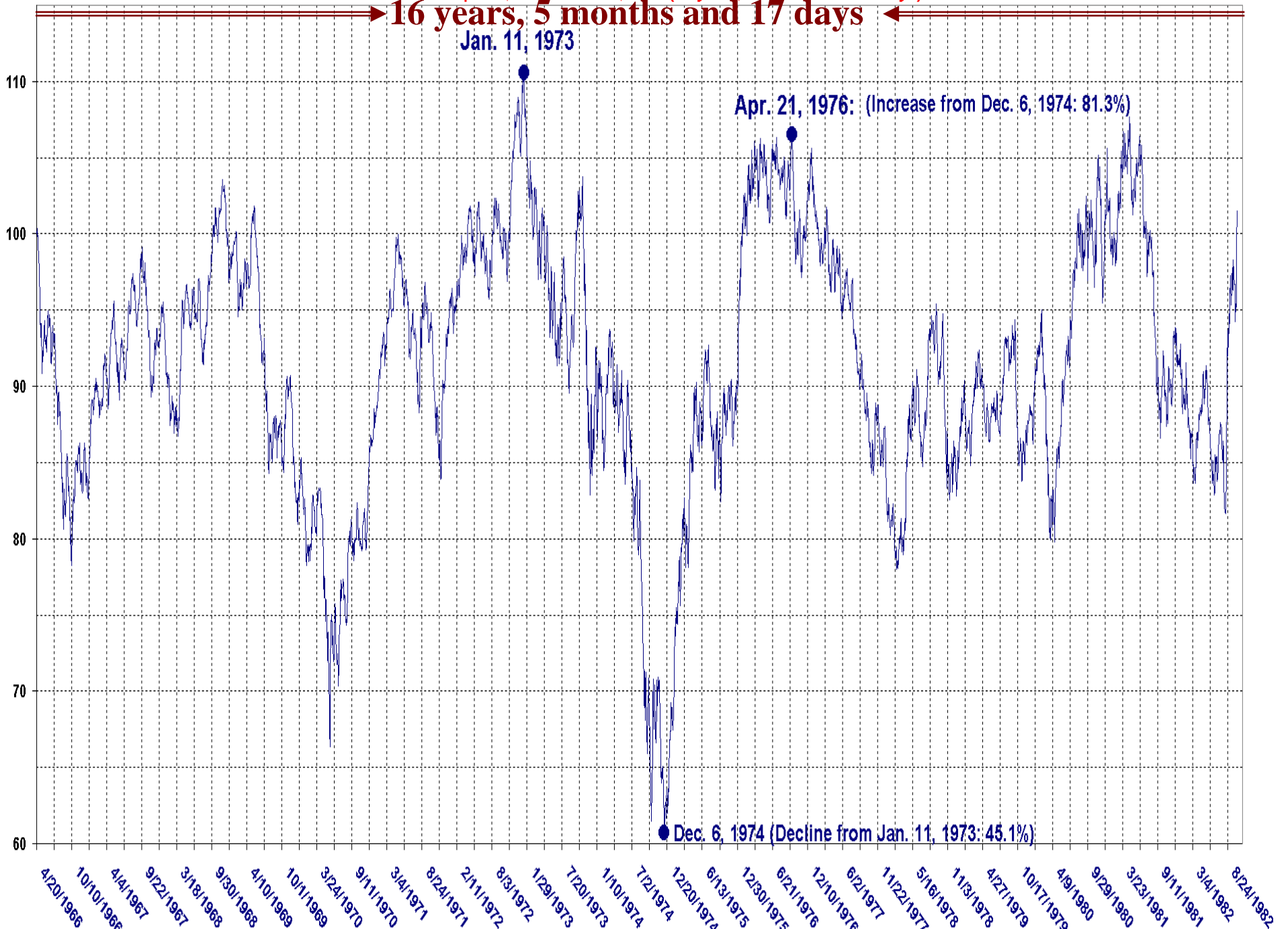


**On the 20 of April, 1966, the DJIA was at
951.3 when it started falling**

**How long did it take to reach again
951.3 units?**

DJIA from Apr. 20, 1966 to Oct. 7, 1982 (16 years, 5 months and 17 days)

→ 16 years, 5 months and 17 days ←



The Japanese Miracle: Nikkei 225 Index (1984 - 1989)

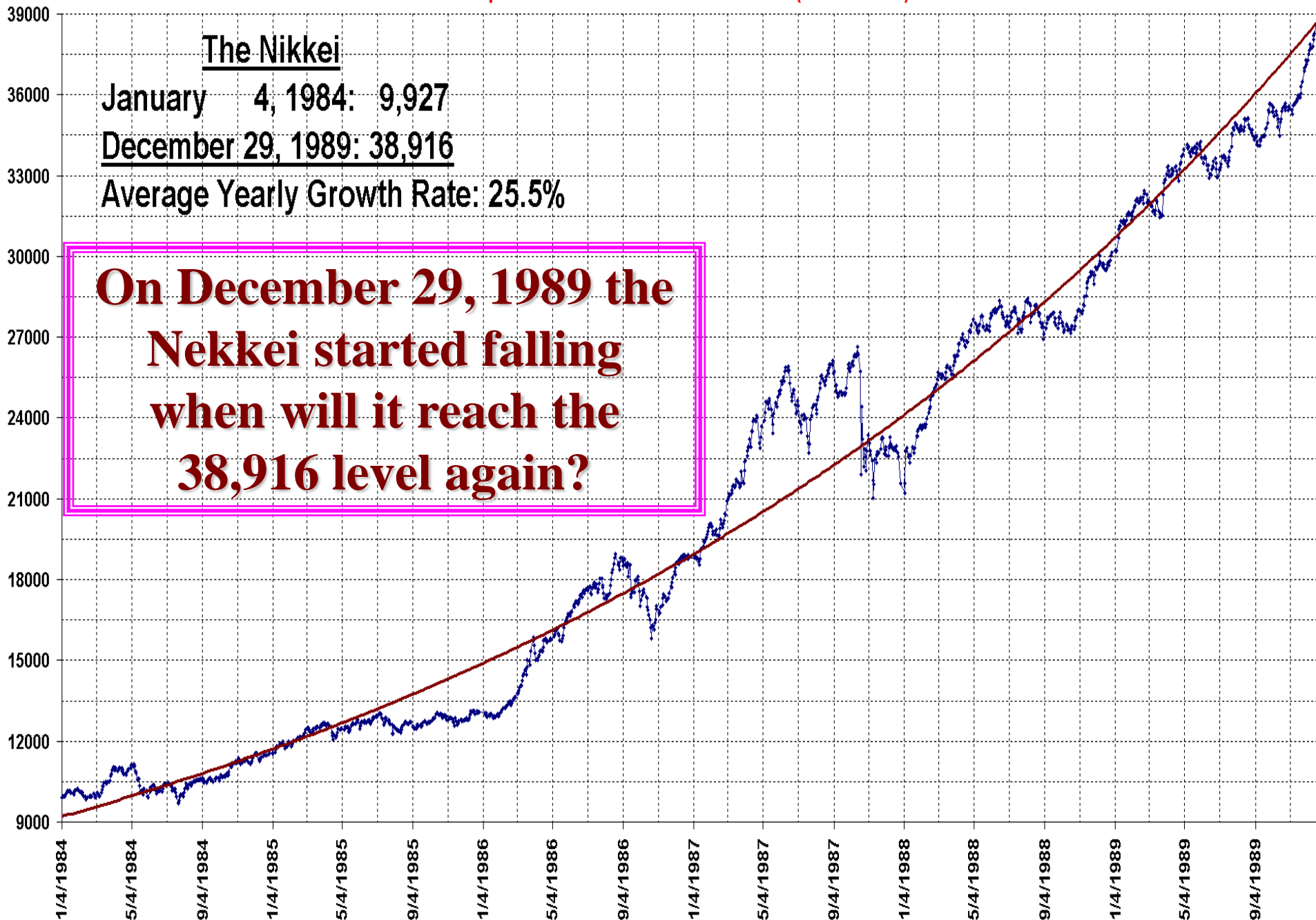
The Nikkei

January 4, 1984: 9,927

December 29, 1989: 38,916

Average Yearly Growth Rate: 25.5%

**On December 29, 1989 the
Nikkei started falling
when will it reach the
38,916 level again?**



Open 19856.84
Close 19847.58
Low 19786.53
High 19871.75
Vol 0.00
% Chg 94.66%

38,916

Who knows?

YAHOO!
FINANCE



Finance

- ▶ How can uncertainty be assessed realistically?
- ▶ How well can professionals predict the stock market?

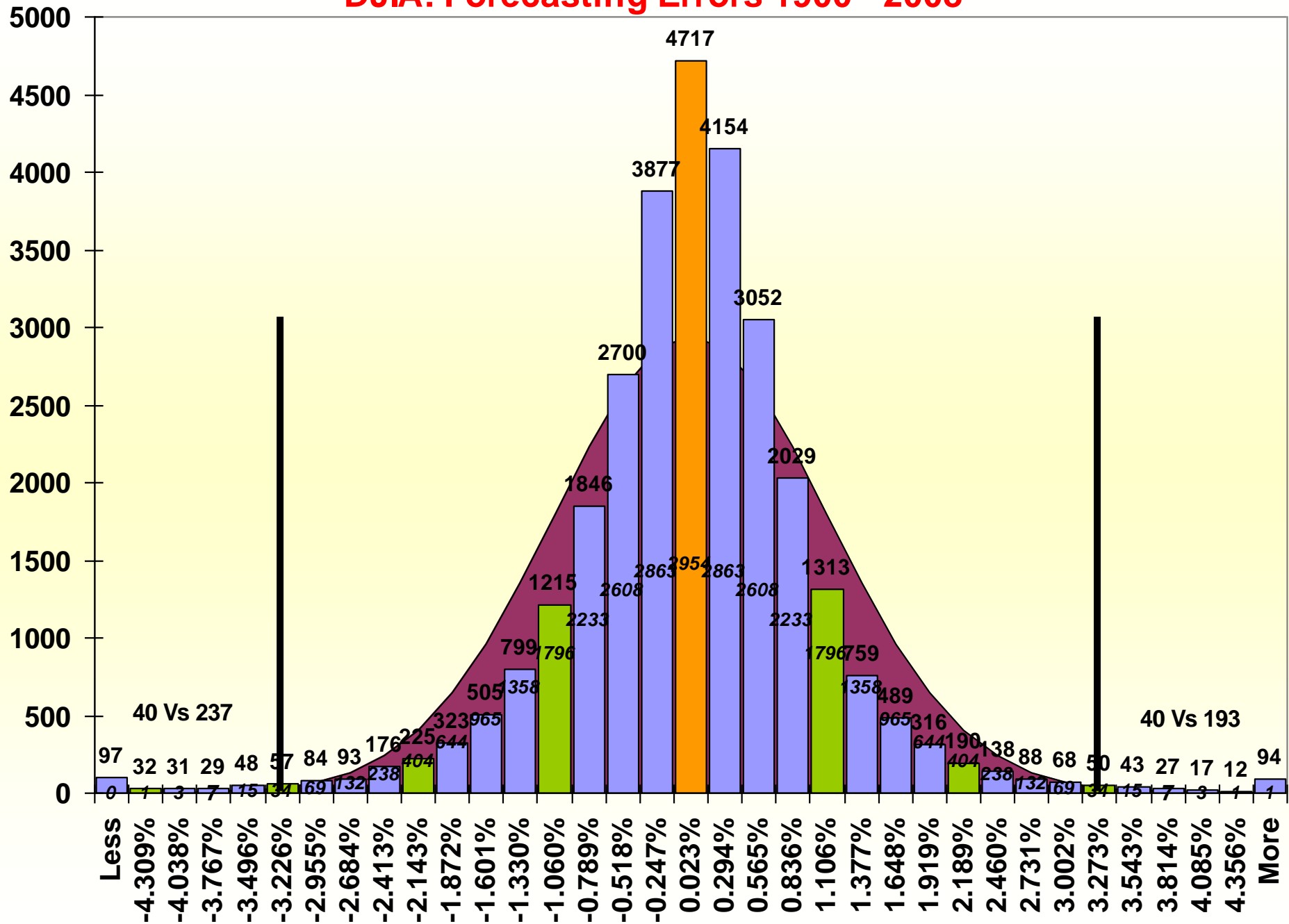
New York Times

How Many Mutual Funds Routinely Rout the Market? Zero

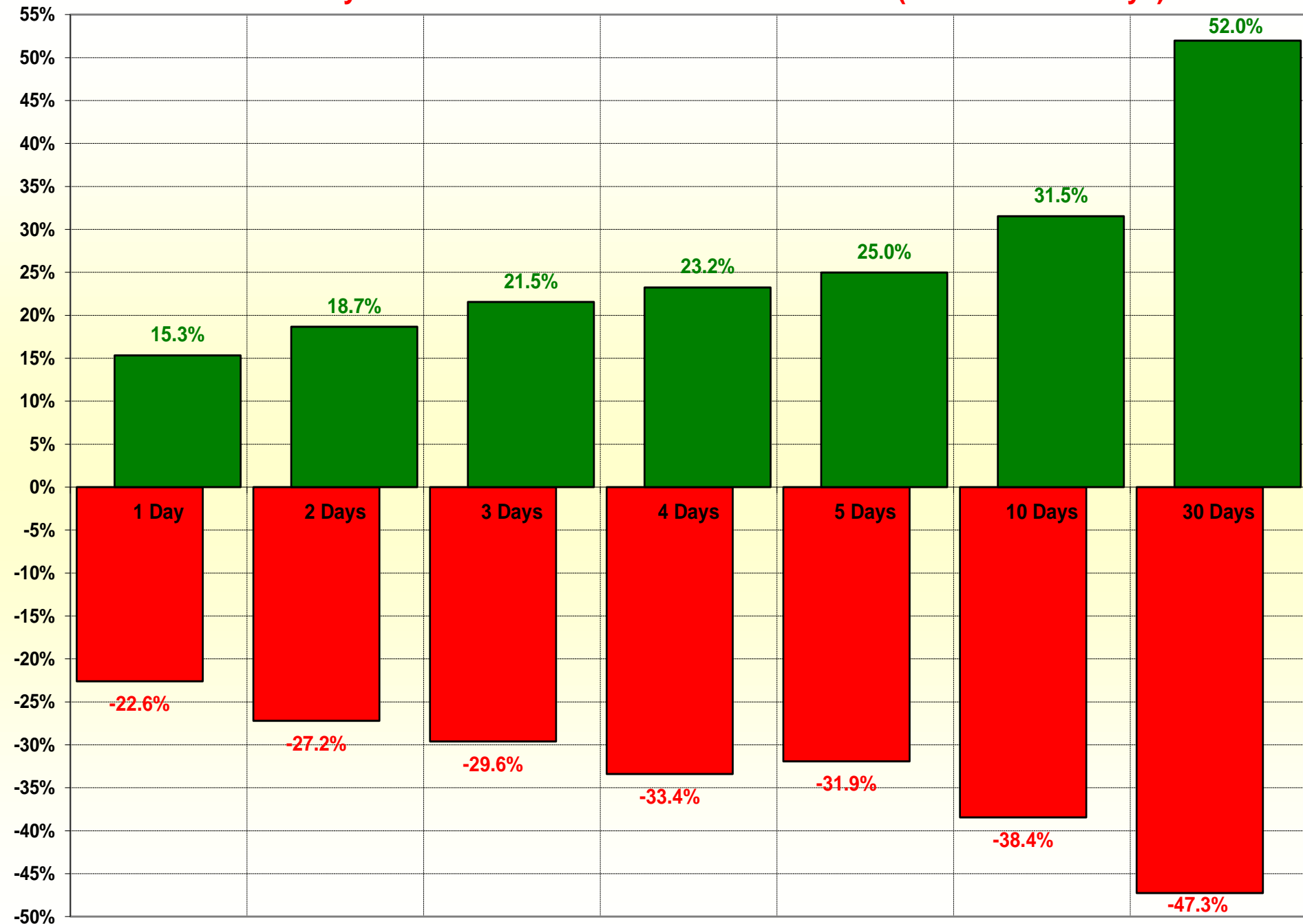
MARCH 14, 2015



DJIA: Forecasting Errors 1900 - 2008



Daily DJIA Returns: Cumulative Gains/Losses (in Successive days)



The Illusion of control

- ▶ It's not that simple to distinguish skills/abilities from luck:
 - 94% of US professors rated themselves better than their colleagues
 - 80% of drivers regard themselves above average on a number of important characteristics
 - 1% of Australian workers rate their job performance as below average
 - Subjects even rated themselves better than others in predicting the sequence of coin tosses

- ▶ Underestimating or ignoring uncertainty results in illusions with serious negative consequences concerning our health, wealth, success and happiness.

Judgmental Biases:

The half empty or half full glass

You are the chief executive officer of a company faced with a difficult choice. Because of worsening economic conditions, **6000** people will need to be fired to reduce the payroll costs and avoid serious financial problems. Two alternative programs to combat the firings have been proposed to you. The estimates of the consequences of the programs are as follows:

If program A is adopted, 4000 people will be fired.

If program B is adopted, there is a one-third probability that nobody will be fired, and a two-thirds probability that **6000 people will be fired.**

If program A is adopted, 2000 jobs will be saved.

If program B is adopted, there is a one-third probability that **6000 jobs will be saved**, and a two-thirds probability that no jobs will be saved.

Which of the programs would you select A or B?

How Well Do Gurus Predict: The 32 Best-Known Firms in 2007

Published in 1982: *In Search of Excellence:
Lessons from America's Best-Known Companies*

At the end of November 2015:

6 Bankrupt or Chapter 11

8 Merged or Bought

Remaining 18

10 Better than the DJIA 500

8 Worse

How Well Do Experts Predict?

Philip Tetlock explored the issue of expertise in a mammoth study analyzing more than 82,000 decisions from experts in politics. His findings:

- (a) Simple models turn out to be more accurate than human forecasters
- (b) Experts are rarely more accurate in predicting than informed individuals
- (c) The political experts were not as good as non-experts at modifying their forecasts in the light of new information, as they felt they knew all the relevant facts and
- (d) they were overconfident about the accuracy of their predictions.

Forecasting and Uncertainty: A Survey

	KNOWN	UNKNOWN
KNOWN	<p>I. <u>Known/Knowns</u> (Majority of real life situations under normal/usual conditions)</p> <p><u>Accuracy</u>: Reasonable (depending on specific factors) <u>Uncertainty</u>: Measurable <u>Risk</u>: Can Be Estimated (assuming normality of errors and consistency in the prevailing, normal conditions)</p>	<p>II. <u>Unknown/Knows</u> (Knowing but not wanting to believe and act)</p> <p><u>Inaccuracy</u>: Can Be Large (influenced by judgmental biases and irrationality) <u>Uncertainty</u>: Large and usually under-estimated significantly <u>Risk</u>: Underestimated (due to judgmental biases, irrationality and wishful thinking)</p>
UNKNOWN	<p>III. <u>Known/Unknowns</u> (Majority of real life situations under unusual/special situations)</p> <p><u>Inaccuracy</u>: Large to Great <u>Uncertainty</u>: Large to Great <u>Risk</u>: Hard to Estimate (Usually underestimated given the uniqueness of the unusual/special situations)</p>	<p>IV. <u>Unknown/Unknowns</u> (Black Swans: Unexpected, surprising events with severe consequences)</p> <p><u>Entirely Unpredictable</u> <u>Uncertainty</u>: Infinite <u>Risk</u>: Inconceivable (Preparation is possible only by having adopted antifragile strategies)</p>

My Three New Papers I could send you if you give me your email address

- ▶ **Forecasting and Uncertainty: A Survey**
- ▶ **The costs and benefits of positive illusions**
- ▶ **How Accurate and Reliable Are Medical Predictions?**